



# **EXHIBITOR MANUAL**

**ESMO** Breast Cancer 2-4 May 2019 Berlin, Germany

## **IMPORTANT DEADLINES:**

- 30 January 2019 Company and product description
- 15 March 2019 Submissions of the booth layout
- 20 February 2019 Orders of additional services
- 06 March 2019 Exhibitor registration

Annual Congress

## **INDEX**

1) CONGRESS VENUE AND DELIVERY	3-5
1.1. VENUE ADDRESS	
1.2. DELIVERY DETAILS	
1.3. Parking 1.4. Catering for exhibition stands	
1.5. VENUE OVERVIEW	
2) CONTACTS	6-7
2.1. CONGRESS MANAGEMENT	6
2.2. ACCOMMODATION, OPTIONAL TOURS AND HOSTESS SERVICE	
2.3. CATERING FOR EXHIBITION STANDS & HOSPITALITY	
2.4. LEAD SYSTEM / BADGE SCANNER	
3) PRELIMINARY TIME SCHEDULE	
3.1. Exhibition	
3.2. REGISTRATION AREA	
3.3. WELCOME RECEPTION	
4) EXHIBITION REGISTRATION	
5) SHORT COMPANY DESCRIPTION	9
6) VENUE SPECIFICATION	
6.1. EXHIBITION SPECIFICATION AND FLOORPLAN	10
6.2. FLOORING	11
7) STANDBUILDING RULES	
7.1. GENERAL REQUIREMENTS	12
7.2. STAND BUILDING HEIGHT	
7.3. SUBMISSION OF CONSTRUCTION PLANS / STAND DESIGN	
7.4. Type of stand / space 7.5. Further construction regulations	
7.6. FIRE CERTIFICATES	
7.7. RAISED FLOORS, STAIRS AND RAMPS WITHIN EXHIBITS.	
8) LIABILITY / INSURANCE	
9) GENERAL TERMS AND CONDITIONS	16-17

Attachments:

- Maritim Hotel Berlin forms: Catering, Staff, miscellaneous, technical equipment, credit card form
- 2 Shipment labels for courier delivery: small goods for the booth and for the satellite
- Venue map
- Expofair form
- CTI Lead System brochure and order form

Annual Congress

## **1) CONGRESS VENUE AND DELIVERY**

## **1.1. VENUE ADDRESS**

Main Entrance: **Maritim Hotel Berlin** Stauffenbergstrasse 26, 10785 Berlin - Germany

## **1.2. DELIVERY DETAILS**

### 1.2.1 DELIVERY BOOTH STRUCTURE

### Delivery date: Tuesday 30th April, 2019

It is possible to deliver heavy material (booth furniture or fragile devices) at the Maritim Hotel Berlin only on Tuesday 30<sup>th</sup> April, 2019.

Unloading Addresses	
Small truck	Maritim Hotel Berlin, Hitzgalleestrasse, 10785 Berlin - Germany
Big Truck	Access by Stauffenberstrasse (prefered) or Hitzgalleestrasse, see the attached map

A time slot will be assigned according to the dimension of the booth; Priority it will be given to the big exhibitors.

Please take note that in the hotel there is not the possibility to store your empty material, it is important every exhibitors is responsible of the own packaging.

In order to make easier the process, it is important to communicate to ESMO the name of the appointed delivery company, who will care of your delivery at the venue.

### **1.2.2 DELIVERY BY COURIER**

### Delivery date: between Monday 29th and Tuesday 30th April, 2019

Goods need to reach Maritim Hotel Berlin between April 29<sup>th</sup> and April 30<sup>th</sup> 2019. Please note that any shipment received before the 29<sup>th</sup> of April 2019 is not guaranteed to be held by the Hotel.

<u>Important</u>: May 1<sup>st</sup> is Labour Day in Germany and not all the courier and forwarding agents work in that day; make sure your delivery will reach the venue on time.

All good addressed to the venue (exhibition or satellite) must be labelled with the **label provided**, including the following information. <u>Please place the label in a visible position on each box that will be shipped</u>.

Content	Details	Deadlines	Time
Booth Material (not booth furniture)	Company name – Booth no. XX	29.04 - 30.04.2019	07:00 - 16:00
Satellite Material	Company name – Slot no. XX – Name of the satellite	29.04 - 30.04.2019	07:00 - 16:00

Annual Congress

### **1.2.3 BAG INSERTS DELIVERY**

### Delivery date: by Wednesday 24th April, 2019

The bag insert **must be shipped to another address** that will be communicated as soon as the flyer is approved. The flyers must be delivered by April 24<sup>th</sup>, after this date ESMO cannot guarantee the inclusion of the flyer in the bags.

Quantity	Details	Deadlines
1500	Company name – Sender name – Flyer name	By 24.04.2019

### **1.3. PARKING**

### Parking rates:

• Cars and vans below 2m height: EUR 25 per day / EUR 3 per hour

### **1.4. CATERING FOR EXHIBITION STANDS**

Coffee breaks and lunches are provided by ESMO as part of the registration fee. However, the exhibitor can offer additional catering but it must be organised through Maritim Hotel Berlin.

However, bringing your own small Nespresso machine is not considered part of the catering exclusivity.

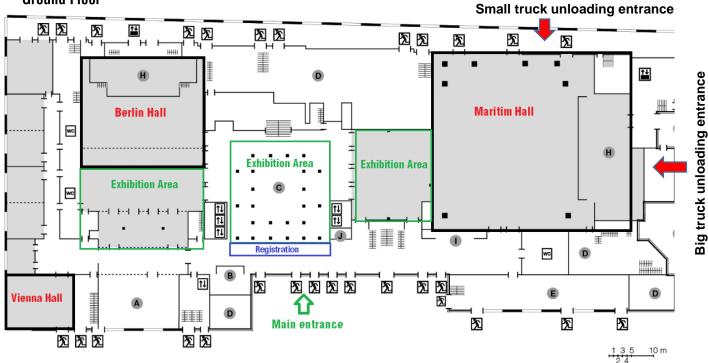
Please contact Maritim Hotel well in advance to discuss your requirements, attached to this manual you will find the order form to submit your needs.

**Contacts:** Ms. Nicola Heyde **Email:** nheyde.ber@maritim.de

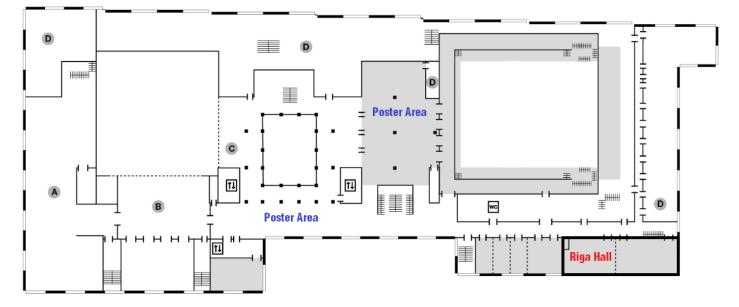
Annual Congress

## **1.5. VENUE OVERVIEW**

### **Ground Floor**



### **First Floor**



Annual Congress

## 2) CONTACTS

## **2.1. CONGRESS MANAGEMENT**

## ESMO - European Society for Medical Oncology

Lugano, Switzerland

ESMO Head office		
Via Ginevra 4 6900 Lugano, Switzerland	breast@esmo.org	
Sponsorship opportunities for indust	ry	
Jon Roberts	jon.roberts@esmo.org	+44 0 7932 677 911
Operation management		
Alessia Mora	alessia.mora@esmo.org	+41 (0)91 973 19 17
Concetta Di Parenti	concetta.diparenti@esmo.org	+41 (0)91 973 19 47
Scientific programme and abstracts		
Kate Kronig	programme@esmo.org	+41 (0)91 973 19 19
Simona Tettamanti	programme@esmo.org	+41 (0)91 973 1960
Registration Management		
Nicole Bullo	registration@esmo.org	+41 (0)91 973 19 39
Merit awards		
Valentina Meier	travelgrants@esmo.org	+41 (0)91 973 19 63
Media relations		
ESMO Press Office	media@esmo.org	+41 (0)91 973 55 71

### 2.3. ACCOMMODATION, OPTIONAL TOURS AND HOSTESS SERVICE

K.I.T. Group GmgH has been appointed by the organisers as exclusive housing agency to manage the hotel accommodation in relation to the ESMO Breast Cancer 2019. K.I.T. Group GmgH can also provide assistance with transfers, dinners and social events.

K.I.T. Group GmbH		
Ms. Merryn Scholz	mscholz@kit-group.org	+49 30 24603 205

## 2.4. CATERING (EXCLUSIVE) FOR EXHIBITION STANDS & HOSPITALITY SUITES

All catering must be organised through Maritim Hotel Berlin. However, bringing your own small *Nespresso* machine is not considered part of the catering exclusivity.

Please contact Maritim Hotel well in advance to discuss your requirements.

Maritim Hotel Berlin		
Ms. Nicola Heyde	nheyde.ber@maritim.de	+49 30 2065 1427

## **2.5. LEAD SYSTEM / BADGE SCANNER**

The CTI Meeting Technology Lead System is a state-of-the-art, fast and easy system for companies/societies to record contact information. The Lead technology runs with an app and uses a high quality bar code scanner attached to an iOS mobile device (iPod touch).

CTI Meeting Technology GmbH		
Ms. Tamara Dworschak	t.dworschak@ctimeetingtech.com leadsystem@ctimeetingtech.com	+43 1 319 69 99

Annual Congress

## **3) PRELIMINARY TIME SCHEDULE**

## **3.1. EXHIBITION**

Deliver and Unloading	
Tuesday, 30 April	Time-slots announced by ESMO between 10:00 – 20:00
Exhibition Set-up hours	
Tuesday, 30 April	10:00 - 20:00
Wednesday, 1 May	08:00 - 20:00
Thursday, 2 May	08:00 – 10:00 (only decoration and fine-tuning, no noise)
Exhibition Area hours	
Thursday, 2 May	10:30 – 17:00
Friday, 3 May	08:30 - 17:00
Saturday, 4 May	08:30 - 12:30

**Access times for Exhibitors**: Staff holding exhibitor badges may enter all exhibition areas one hour before the official opening.

Exhibition Dismantling hours	
Saturday, 4 May	13:00 – 20:30
Loading schedule	
Saturday, 4 May	15:00 – 22:00

Coffee breaks and lunches*	
Thursday, 2 May	13:00 – 13:30, 16:00 – 16:30
Friday, 3 May	10:15 - 10:45, 12:15 - 13:00, 16:15 - 16:45
Saturday, 4 May	10:15 – 10:45

The coffee breaks and the lunches will take place in the exhibition and poster areas. If it is necessary, depending on the final number of attendees, lunches may be served also in the restaurant at the first floor. *\*Times subject to changes* 

## **3.2. REGISTRATION AREA**

Registration opening hours	
Wednesday, 1 May	14:00 – 18:00 (groups and Scan & Go only)
Thursday, 2 May	09:00 – 18:00
Friday, 3 May	07:00 – 18:00
Saturday, 4 May	07:30 – 12:30

Annual Congress

## **3.3. WELCOME RECEPTION**

The welcome reception will take place before the official Opening Session in the Exhibition areas on **Thursday 2 May** from 13:00 to 13:30.

## 4) EXHIBITOR REGISTRATION

Owners, representatives and employees of exhibiting firms are entitled to request an unlimited number of "exhibitor" badges free of charge. Beside the exhibition, the "exhibitors" badge authorizes access to the Industry Satellite symposia.

To order your exhibitor badges and register your staff, please fill out the attached excel template and return it by e-mail to: <u>registration@esmo.org</u> by March 6, 2019.

The printed exhibitor badges will show the first and last names, the company name and the country (obligatory entry).

Exhibitor badges are distributed onsite only at the Groups and Support Desks (in the main entrance). They will be handed over all together to one company representative who will be responsible to distribute the badges to the staff members.

Important: do not keep the badges at the booth, distribute them immediately, as otherwise your staff cannot enter the exhibition area. No entrance without a badge will be allowed!

No reprints of badges or exceptions for entry will be made!

Staff holding exhibitor badges may enter all exhibition areas one hour before the official opening.

Staff holding congress registration badges are only allowed to enter the exhibition hall during the official opening times of the exhibition.

Exhibitor badge does not authorize entrance to the official sessions of the Congress or access to other benefits offered to fully registered delegates. To register fully to the Congress, please visit the registration section:

https://www.esmo.org/Conferences/ESMO-Breast-Cancer-2019/Registration

## **5) SHORT COMPANY DESCRIPTION**

ESMO will include short exhibitor's company/society profiles on the congress website and Events App in the "Industry Participation" section.

All Exhibitors are kindly invited to send to breast@esmo.org the company details by 30 January 2019, as follow:

- company name to be listed online and in the Events App
- company description (max 60 words)
- company logo
- company website
- stand number

When sending the information, please make sure to clearly indicate the company name as it must appear on the ESMO website and in the Events App.

Annual Congress

## 6) VENUE SPECIFICATION

## 6.1. EXHIBITION SPECIFICATIONS AND FLOORPLAN

All exhibits must be confined to the spatial limits of their booth area, as indicated in the final floorplan.

No part of any exhibit may be suspended from the ceiling or attached to any part of the building (walls included).

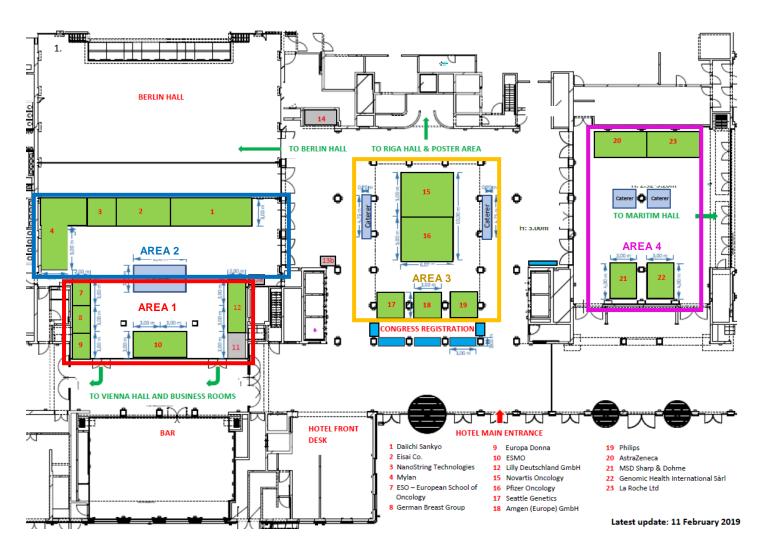
*Platinum, Gold* and *Silver Sponsors* are responsible to build their own booths (incl walls, furniture and decoration); it is important to submit the artwork to <u>breast@esmo.org</u> by **March 15, 2019**.

Bronze Sponsors and non-for-profit societies have included in their packages the following items:

- Booth space 6 to 9 sqm
- Shell scheme walls with fascia (company name) and carpet
- 1 rail of 3 spots
- Power socket (power must be ordered separately to Maritim Hotel Berlin)

For additional furniture please contact Mrs. Milena Extra (<u>milena.extra@expofair-berlin.de</u>) and Mrs. Andrea Lessak (<u>andrea.lessak@expofair-berlin.de</u>).

Exhibitors are welcome to decorate their stand walls or order furniture at the exhibitor's expense.



AREA 1	AREA 2	AREA 3	AREA 4
Ceiling Height: 3m	Ceiling Height: 6.60 -6.85 m	Ceiling Height: 3-8.20m	Ceiling Height: 2.92 – 3.2m
Floor: carpet	Floor: carpet	Floor: tile floor	Floor: carpet
Max weight per sqm: 500kg	Max weight per sqm: 500kg	Max weight per sqm: 500kg	Max weight per sqm: 500kg

## 6.2. FLOORING

### <u>Carpets</u>:

When laying carpet/mats please use only easy removeable materials, which does not leave residues on the floor. Any demage on the carpets will be responsibility of the user and charged accordingly.

### Height of flooring:

The height of the flooring may reach a maximum of 4 cm. The flooring must have a clean finish and a 6% ramp at both ends. This flooring should not bear any identification or advertising.

### Water Connection:

It is not feasible in all areas.

### <u>Electricity</u>:

To order your electricity connection is on pharma responsibility and you have to submit your request directly to Maritim Hotel Berlin through the form attached in this manual by April 5.

### <u>Cleaning</u>:

Cleaning is on pharma responsibility, if you desire to have this service you have to submit your request directly to Maritim Hotel Berlin through the form attached in this manual by April 5.

## 7) STANDBUILDING RULES

The safety and stability of the booth construction and all used material is the sole responsibility of the exhibitor and his stand building company. Neither ESMO nor Maritim Hotel Berlin take any responsibility for any damages or accidents caused by exhibition stands. It is the responsibility of the exhibitor and his stand building company to have proper liability insurance.

## 7.1. GENERAL REQUIREMENTS

- All exhibits must be confined to the spatial limits of their booth, as indicated in the final floor plan.
- Equipment to be shown or demonstrated must be placed in the exhibit space contracted in order to ensure that the visitor viewing the equipment will be in the booth and not impending aisle traffic. All products and services must be safe in the opinion of ESMO / Maritim Hotel Berlin and have the approval of appropriate authorities.
- All activities on the booth area potentially attracting a large audience and causing queues (e.g. presentation, quiz, give aways' distribution) may not be placed immediately at the borders of the booth facing the aisles, as this might be impeding aisle traffic. Those activities must be clearly identifiable on the booth layout sent in for approval of ESMO. ESMO reserves the right to stop such activities on the booth immediately, if they are blocking passageways around the booth area.
- Exhibits must be staffed at all times during the hours of Exhibition. The Exhibition areas are to be used only during the specified opening hours.

## 7.2. STAND BUILDING HEIGHT

Standard Stand building height: 2.50 m

Maximum Stand building height:

- Area 1: max height 2.50 m
- Area 2: max height 3 m
- Area 3:
  - booth 14: max height 2 m
  - booths 15 16: max height 3 m
  - booths 17 19: max height 2.50 m
- Area 4: max height 2.50 m

## 7.3. SUBMISSION OF CONSTRUCTION PLANS/ STAND DESIGN

Every exhibitor must submit an exact statement of the dimensions of their stand, as well as plans and descriptions of their stand.

This information must be sent to the Congress segretariat by email to <u>breast@esmo.org</u> before March 15, 2019.

The drawings must clearly indicate the planned layout, equipment and furnishing of the stand, including the signage and visuals. The location of power outlets, electricity cables, moving parts, details of raised floors must also be indicated.

Please supply:

- a SCALED top view drawing
- a SCALED side view drawing
- a three-dimensional drawing (or photograph)

No approval by ESMO or Maritim Hotel Berlin means no permission to construct the stand – resulting costs are entirely at the exhibitors' expense.

## 7.4. TYPE OF STAND / SPACE

### • Row stand

According to international custom, a raw stand be built open on 1 side only.

The standard height of side and back walls is according to the height table 7.2 (including platform / raised floor).

### • Corner stand

According to international custom, a corner booth shall be built open on 2 sides. At the 2 open sides, any solid walls should not be longer than 1/3 of the length of the sides and inset by 30 cm within the stand perimeter. Exceptions are only allowed with special permission from ESMO and only if they do not interfere with other exhibitors.

### • Peninsula stand

According to international custom, peninsula booths shall be built open on 3 sides and should be fully accessible on all open sides. At the 3 open sides, any solid walls are only allowed with special permission of ESMO. Any solid walls should not be longer than 1/3 of the length of the sides and insert by 30 cm within the stand perimeter. ESMO requires that a line of sight through the stand be possible from aisle to aisle for at least 35% of the stand width when viewed from each open side (exceptions possible depending on the location of the stand and only after approval by ESMO). As an example of assessment criteria, high walled areas forming large storage rooms may block neighbours unreasonably and in this case, will not receive approval. A high tower to attract attention is likely to be approved.

## 7.5. FURTHER CONSTRUCTION REGULATIONS

- ESMO reserves the right to cancel stand construction and require changes in accordance with approved drawings and described stand concept.
- No structure of an exhibit or stand may project on any side beyond the limits of the stand location.
- No signs may project beyond the delimiting walls of the stand, and each exhibitor must avoid hindering the view or entrance way of neighbouring stands.
- No obstruction of the gangways and aisles shall be permitted. Special care must be taken to avoid lights or spotlights that are annoying to visitors or neighbouring stands.
- Audio-visual and other sound and attention-getting devices will be permitted only in those locations that the visitor viewing will be in the booth and not impeding aisle traffic and in such intensity as, in the opinion of the Exhibition Organisers, they do not interfere with the activities of the neighbouring exhibitors.
- Exhibits or other devices which emit sound, light or smell must be operated and controlled so as not to irritate other exhibitors.
- ESMO reserves the right to issue further instructions concerning the design of stands.

Annual Congress

## **7.6. FIRE CERTIFICATES**

All material used to set up the stand (partitions, backdrops, structures, platforms, linings, fabrics, curtains, false ceiling etc.) must be fireproof or made fireproof reffered to the classification of "Baustoffklassen" DIN4102 A and DIN4102 B1.

Depending on how they are used, the materials must respond to the follow reaction to fire classes:

Class 1: walls, curtains, false ceilings and ceilings, platforms and their coverings

*Class 2*: coverings in direct contact with the floor of the hall, such as linoleum, fitted carpets etc.

Non-fireproof plastics, reed mats, rush matting, lattices, articles made with cardboard and cardboard derivatives, blinds made from thin wooden slats (Venetian) or the like may not be used as these materials are not flameproof. If materials are not fireproof they must be specially treated with fireproofing products

### 7.7. RAISED FLOORS, STAIRS AND RAMPS WITHIN EXHIBITS

The following regulations are essential to reduce the frequency of slip and trip incidences.

General regulations relating to raised floors and ramped edges are as follows:

- All raised floor sections must be clearly distinguishable from areas of the surrounding floor space.
- All raised floor sections or ramped edges must not contain sharp or dangerous edges and must not cause a trip hazard.
- Ramped edges should be of non-slip construction or coated with a non-slip finish.
- Thin decorative flooring such as carpet, vinyl, matting, wood or the like, must have the edges taped down or firmly secured, and must not be deemed to cause a trip hazard.
- The mix of ramped and square edges on any raised area must be kept to an absolute minimum. If a ramp is installed, it must be clearly distinguishable from the remainder of the raised floor surrounding it.

Annual Congress

## 8) LIABILITY / INSURANCE

## 8.1. LIABILITY

Neither ESMO nor Maritim Hotel Berlin, nor either of their officers, agents, employees, or other representatives shall be held liable for, and they are hereby released from any damage, loss, harm, or injury to the person or property of the Exhibitor or any of its visitors, officers, agents, employees or other representatives, resulting from Exhibitor's participation in the Event or licensing and/or use of exhibition space hereunder, whether from earthquake, fire, theft, water or accident of any other cause, or from ESMO nor Maritim Hotel Berlin, or either of their officers', agents', employees' or other representatives' negligence. The Exhibitor shall indemnify, defend, and hold harmless ESMO nor Maritim Hotel Berlin and their respective owners, directors, officers, employees, agents and representatives, from, any and all claims, demands, suits, liability damages, loss, costs, attorney's fees, and expenses of any kind which might result or arise from any action or failure to act on the part of the Exhibitor or its officers, agents, employees, or other representatives. Neither ESMO nor Maritim Hotel Berlin shall be responsible for the security of Exhibitor's products, proprietary software or hardware information. It is the responsibility of the Exhibitor to maintain proper insurance coverage for its property and liability. Exhibitor understands that neither ESMO nor Maritim Hotel Berlin maintains insurance covering the Exhibitor's property, and it is the sole responsibility of the Exhibitor to obtain such insurance.

The stands may be used only for exhibiting and advertising the exhibitors' own products in accordance with applicable laws and regulations.

ESMO will not attempt to settle disputes between exhibitors over issues such as trademark violations, sign cop, and copyright violation claims.

Any orders for products which are taken must be made in accordance with laws covering such orders.

Advertising / promoting a specific product does not mean acceptance by ESMO and it is the full responsibility of the corporation that it is in accordance with the German and European law, where applicable.

## 8.2. INSURANCE

The exhibitor and or his stand building company have to take out a civil liability policy to cover damages for personal and property damages for the duration of the entire time of the exhibition including the time allotted for setting up and dismantling.

Annual Congress

## 9) General Terms and Conditions

The following conditions of participation refer to the booking of any sponsorship product(s)/service(s) at the ESMO Breast Cancer 2019 congress insofar as the contractual partners do not reach contrary agreements in writing.

#### **Establishment of Contract**

- Application for a sponsorship product(s)/service(s) is made by filling in and returning the sponsorship application form to ESMO.
- Only completed and signed application forms will be taken into consideration. By signing the sponsorship application form, the company accepts the conditions contained in the ESMO Breast Cancer 2019 Industry Guidelines and any supplementary provisions.
- Confirmation of the allocation of any sponsorship product(s)/service(s) by ESMO in writing constitutes establishment of contract between the sponsoring company and ESMO.
- An invoice will then be sent by registered mail. The date of the assignment is considered to be the date of allocation. If the contents of the assignment deviate from the contents of the sponsoring company's application, the contract is based on the assignment issued by ESMO unless the company objects in writing within two weeks after the date the assignment was sent.

#### **Appointed Agencies**

- Application for any sponsorship product(s)/service(s) must be submitted by the sponsoring company under whose name each sponsorship item is to be listed. Correspondence in this regard must be made exclusively between the sponsoring company and ESMO.
- Sponsoring companies should inform ESMO in writing which agency is appointed. Otherwise no request from agencies will be taken into consideration.
- It is not the role of any given agency to make initial enquiries or reservations with ESMO independently of the sponsoring company.
- The sponsoring company is responsible for communicating these regulations to its staff and its appointed agencies.
- This named agency cannot fully act as if it were the sponsoring company itself and the sponsoring company will continue to be held entirely responsible and accountable for activities organised in its name.

#### Procedure

- Send sponsorship application form. The ESMO Events Sponsorship Department will acknowledge receipt of your sponsorship application form and the assignment process will commence soon afterwards.

#### Assignment

- Will be done on a first come, first served basis (excluding the satellite symposia assignments).

To ensure each sponsoring company has a chance to choose a suitable stand and satellite symposium slot, offers are valid for 48 hours (2 working days) unless the offer makes it clear that the opportunity is freely available.

For this reason, please supply a reliable contact telephone number for an appropriate decision maker within the company.

#### **Payment deadlines**

Assignments will be cancelled automatically if the related cost has not been paid within the given time period. In such cases the cancellation fee will be applicable following the cancellation policy.

#### **Terms of Payment**

Payment is due within 30 days following the date of the invoice.

#### **Cancellation Policy**

The company cancelling its support after the official application has been accepted and the corresponding sponsorship package has been assigned will be liable to a 100% cancellation fee.

#### Administration fees/invoicing changes

Invoices will be addressed according to the invoicing data provided by the sponsoring company. Please note, if a billing change is requested (i.e. company name change or address change), an administration fee of 70 EUR (Excluding VAT) will be charged to the company.

#### Indebtedness

Payments not received by the first day of the start of the ESMO Breast Cancer 2019 congress will be subject to a 10% penalty fee on the total sponsorship investment.

#### Refunds

Any refunds of deposits paid will be made after the ESMO Breast Cancer 2019 but not later than the **29 December 2019**. The sponsoring company will not be entitled to any interest that the organiser may have derived from deposits made. All bank charges, including sender's and receiver's charges, resulting from a refund related to cancellation or reduction of sponsorship will be at the charge of the sponsoring company.

#### **Postponement or Abandonment**

ESMO reserves the right to postpone the event including the exhibition, or to transfer it to another site, if unforeseen circumstances warrant such action. Should any contingency prevent the holding of the ESMO Breast Cancer 2019 or any of its parts, ESMO cannot be held liable for any costs, expenses and damages (including, but not limited to direct or consequential damages, loss of opportunity, loss of use, or loss of revenue or profit) incurred in connection with the postponement or abandonment. Unexpected cancellation of the event: ESMO reserves the right to cancel without notice or compensation the ESMO Breast Cancer 2019 in the event of force maieure cases (e.g. strikes, riots, fires, flood, terrorist attacks, governmental actions and regulations, damages or other fatal occurrences). In such cases, ESMO is not liable for failure to perform any obligation hereunder but will reimburse any payments received from the sponsoring company less any costs incurred while preparing the event.

#### Limitation of Liability of ESMO

ESMO shall not be liable for any damages, dispute or injury arising out of or in connection with the performance of this Agreement unless caused by wilful act, gross negligence or default of an employee, director, representative or contractor. Nor shall ESMO be liable to the sponsoring company for any indirect or consequential loss, damages, claims or demands arising out of this Agreement, including without limitation any economic loss or other loss of income, profits, business, opportunity, reputation or goodwill.

Annual Congress

#### **Bankruptcy or Liquidation**

In case the sponsoring company becomes bankrupt or enters into liquidation other than for the purpose of restructuring or merger, or has a receiver appointed, ESMO shall be at liberty to terminate immediately the contract with the sponsoring company, to cancel the allocation of sponsorship product(s)/service(s) to the company and to forfeit all sums paid by the company.

### Security and Insurance

Neither ESMO nor its contractors shall be responsible for the safety of any exhibit or other property of the sponsoring company or any person. Furthermore, ESMO nor its contractors shall be responsible for the loss, theft, damage or destruction by any cause of the exhibits or other property, or for loss, damage or injury sustained by any exhibits or any other persons. The sponsoring company/exhibitor shall indemnify ESMO and its contractors to third persons, as a result of any act or omission of the company, its staff, agent or personnel hired on a temporary basis.

As ESMO and its contractors will accept no responsibility for any of the foregoing matters, the sponsoring company should acquire his/her own insurance against any risk of loss due to theft or negligence, damage, injury or liability. The sponsoring company agrees not to pursue ESMO for any previously listed risks.

#### **Enforcement of Rules**

Applies equally to all. All companies investing in sponsorship at the ESMO Breast Cancer 2019 must comply with allrules and policies established by ESMO.

#### **Violation Procedure**

The procedure for policing and enforcing the violation is as follows: When noticing a violation, ESMO staff will ask the company to correct the situation according to the applicable regulations. If the company refuses to comply, ESMO staff will report alleged violations to the congress Committee. After considering the available evidence, a representative of the relevant sponsoring company will be invited to present the company's view, after which the Committee will give its opinion.

This will be confirmed in writing after the ESMO Breast Cancer 2019. Appeals may be made to the ESMO Management.

#### Penalties

- First violation: No accrual of points for the year.
- Second violation: No accrual of points plus the loss of all accrued points to date.
- Third violation: No right to participate at the next ESMO event.

#### **Claims Procedures, Place of Performance and Jurisdiction**

All claims by the company booking any sponsorship product(s)/service(s) against ESMO must be in writing.

The maximum time lapse is 1 month from the closure of the ESMO Breast Cancer 2019.

Agreements which deviate from these conditions or from the supplementary regulations must be in writing; facsimile signature suffices. The contract is governed exclusively by Swiss law; the English text is authoritative.

#### Non-smoking policy

The ESMO Breast Cancer 2019 is a non-smoking event.

#### **Final Clause**

In cases not covered by the regulations in these Industry Guidelines, ESMO interpretation shall be final.

Purchase order form: Catering --page 1--

ESMO Breast Cancer Annual Congress

01st to 04th May 2019

#### Please send the order back until: 05th April 2019

#### In case of later orders: Only on request and availability. We charge additional costs:

until 7 days prior the event: until 1 day prior the event: on set up/ event day: additionally 100%

Booth number:

Company name:

Contact person:

Billing address:

Phone number:

Fax number:

Please choose

Guarantee via credit card□ Paying via credit card □ Paying with deposit invoicing □

Credit Card Details: on safety reasons communicate details only via phone

Please guarantee your order via credit card on the last page. After the event we will send you an invoice. If you don't send credit card details, we will send a deposit invoice that need to be paid prior event

Fruits
Small fruitbasket (Six pieces)
Big fruitbasket (Twelve pieces)
Mini fruit spit 35 g
Variety of sliced fruits 100 g
Mini Croissant Mix (nature, sweet fillings) 30 g
Smoothies 0,2 I

#### Sweet and savoury pastries

Bio Vital grains pretzel

Mini pizza, different sorts 30 g (warm)

Savoury muffins (tomato-debreziner, pesto-olive, paprika-feta cheese)

Bruschetta Mix 40 g (cold)

Rolls

Mini puff pastry basket mix (cherry, strawberry, apple-caramel, mango) Oven-fresh cake Muffins (blueberry, chocolate, lemon) 75 g American Brownies 70 g Cookies (6 pieces) Nibbles (salted, nuts, chips) Pretzel filled with butter 78g Pretzel confectionery (pretzel, bar, knot, cheese pretzel) 45 g

25,50 € per basket 2,50 € per piece 3,00 € per portion 1.50 € per piece 5,00 € per bottle

12,50 € per basket

Price

1,50 € per piece (minimum order quantity 20 pieces) 3,50 € per piece 3.50 € per piece 3,00 € per piece 3,50 € per portion 3,20 € per portion 3,50 € per piece 1,50 € per piece 3,50 € per piece

1,50 € per piece 1.50 € per piece

3,00 € per piece

Stauffenbergstrasse 26, 10785 Berlin

Phone: +49 (0) 30 2065 - 1427

Contact: Nicola Heyde

Date		Date		Date	
Number	Time	Number	Time	Number	Tim

Time

Rolls	Baguette / Whole grain
with ham, asparagus and mayonnaise	3,50 € per piece □ □ □
with tomatoes, egg slices on cream cheese with cress	3,50 € per piece □ □
with "cheese Leerdamer" and fig mustard	3,50 € per piece
with raw ham, horseradish and gherkin	3,80 € per piece
with pink roasted beef, tomatoes and cucumber	3,80 € per piece
with graved salmon on mustard-dillsauce and egg slices	3,80 € per piece □ □ □
Bagels filled savoury	4,00 € per portion
Half roll with cheese and lettuce	3,20 € per piece
Half roll with ham and lettuce	3,20 € per piece
Fingerfood	
Mini schnitzel with potato salad (cold)	4,60 € per portion
Marinated chicken spit Yakitori style (warm)	4,40 € per piece
Mini Beef Burger with cheese (warm)	3,80 € per piece
Berlin style meat ball with mustard 40 g (cold)	2,00 € per piece



42,00 €

42,00€

42,00 €

60,00€

60.00€

60,00€

42.00 €

42,00 €

42,00 €

42,00 €

42,00 €

42,00 €

55,00€

24 bottles

24 bottles

24 bottles

12 bottles

12 bottles

12 bottles

24 bottles

ESMO Breast Cancer Annual Congress

#### 01st to 04th May 2019

Please send the order back until: 05th April 2019

#### At latest order: Only on request and availability. We charge additional costs:

until 7 days prior the event: additionally 25% until 1 day prior the event: additionally 50% additionally 100% on set up/ event day

Booth number:

Company name:

Contact person:

Billing address:

Phone number:

Beverages (in units / box)

Coca Cola 0.2 I

Applejuice 0,2 l

Orange juice 0,2 l

Fanta / Sprite 0,2 I mixed

Applejuice with spritzer 0,2 I

Mineral Water Gerolsteiner sparkling 0,25 I

Mineral Water Gerolsteiner 0,25 I mixed

Mineral Water Gerolsteiner 0,751 mixed

Apple juice / orange juice 0,2 I mixed

Bionade 0,33I (healthy lemonade)

Mineral Water Gerolsteiner 0,75l sparkling

Mineral Water Gerolsteiner non-sparkling 0,25 l

Mineral Water Gerolsteiner 0,75l non-sparkling

#### Fax number: choo

Guarantee via credit card 
Paying via credit card 
Paying with deposit invoicing Credit Card Details: on safety reasons communicate details only via phone

Please guarantee your order via credit card on the last page. After the event we will send you an invoice. If you don't send credit card details, we will send a deposit invoice that need to be paid prior event.

#### E-Mail: nheyde.ber@maritim.de

Stauffenbergstrasse 26, 10785 Berlin

Phone: +49 (0) 30 2065 - 1427

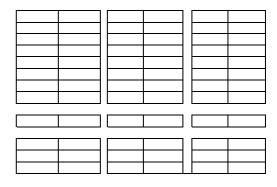
Contact: Nicola Heyde

Date		Date		Date	
Number	Time	Number	Time	Number	Time

Please note, just full boxes can be returned to us. Otherwise we either charge the full box or we charge the prices of the individual bottles. (see below)

Beverages (single bottles)

Mineral Water Gerolsteiner sparkling 0,75 I	8,90 €	per bottle
Mineral Water Gerolsteiner non-sparkling 0,75	8,90 €	per bottle
Coca Cola 0,2 I	3,60 €	per bottle
Applejuice with spritzer 0,2 I	3,60 €	per bottle
Applejuice 0,2 l	3,60 €	per bottle
Orange juice 0,2 I	3,60 €	per bottle
Bionade 0,331 (healthy lemonade)	3,90 €	per bottle
Beer non-alcohol Clausthaler 0,331	4,50 €	per bottle
Sparkling Wine Maritim Extra Cuvée 0,75I	29,00 €	per bottle
Coffee (1,0I) with Milk and Sugar	16,00€	per jug
Tea (1,0l), different sorts with sugar	16,00€	per jug



With ordering of the beverages we will provide glasses & cups.

#### All prices are incl. VAT.

Constitutive are the generally business conditions of the MARITIM hotelcompany.

We will send an invoice to the address above after the event ends.

city, date

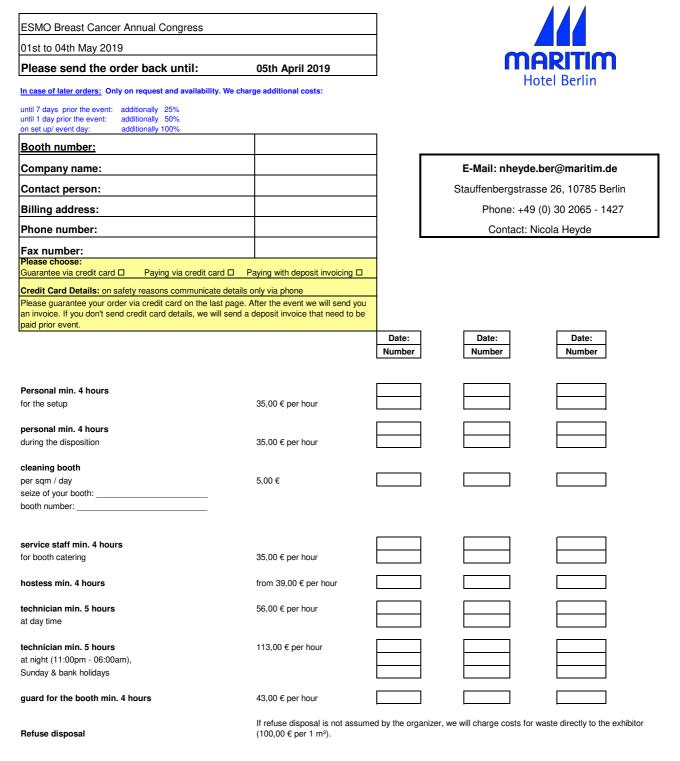
city, date

signature

confirmation MARITIM Hotel Berlin



#### Purchase order form: Staff



All prices are incl. VAT

Constitutive are the generally business conditions of the MARITIM hotelcompany. We will send an invoice to the address above after the event ends. Purchase order form: Miscellaneous

ESMO Breast Cancer 01st to 04th May 2019	<b>V</b>	
	r back until: 05th April 2019	
	on request and availability. We charge addition	anal costs:
until 7 days prior the event:	additionally 25%	
until 1 day prior the event: on set up/ event day:	additionally 50% additionally 100%	
Booth Number:		
Company name:		
Contact person:		
oomaor per 30m.		

Paying via credit card D

Please guarantee your order via credit card on the last page. After the event we will send you an invoice. If you don't send credit card details, we will send a deposit invoice that need to be paid prior

Credit Card Details: on safety reasons communicate details only via phone

Phone number:

Fax number: Please choose: Guarantee via credit card □

event.



#### E-Mail: nheyde.ber@maritim.de

Stauffenbergstrasse 26, 10785 Berlin Phone: +49 (0) 30 2065 - 1427

Contact: Nicola Heyde

Date: Date: Date: Furniture Prices Number Number Number (1.80 m x 0.45 m) Banquet table I 15,00 € each / day Banquet table II (1,20 m x 0,45 m) 11.00 € each / day Bistro table 33,50 € each / day Chair 6,00 € each / day Bar stool 13,00 € each / day Lectern 45,00 € each / day Stage (2,00 m x 1,00 m) 56,00 € each / day Plants 1 1 Ficus beniamini (ca.1,80m high) , with terracotta planter 22,00 € each / day Kentia palm (ca.1,80m high), with terracotta planter 28.00 € each / day (ca.2,20m high), with terracotta planter 38,00 € each / day . Kentia palm Kentia palm (ca 2,50m high), with terracotta planter 105,00 € each / day Laurelpyramid (ca.1,80m high), with terracotta planter 38,00 € each / day Laurelbullet (ca.1,80m high), with terracotta planter 38,00 € each / day Bambus (ca.2,50m high), with terracotta planter 88,00 € each / day Flowers Bunch (seasonal, round) from 20,00 € each

Paying with deposit invoicing

All prices are incl. VAT.

Constitutive are the generally business conditions of the MARITIM hotelcompany. We will send an invoice to the address above after the event ends.

signature of purchaser

confirmation MARITIM Hotel Berlin

#### Purchase order form: Technical equipment

ESMO Breast Cancer Annual Congress

01st to 04th May 2019

#### Please send the order back until: 05th April 2019

In case of later orders: Only on request and availability. We charge additional costs:

until 14 days prior the event: additionally 25% until 1 day prior the event: additionally 50% on set up/ event day: additionally 100%

Booth number:

Company name:

Contact person:

Billing address:

Phone number:

Fax number:

Please choose:

Guarantee via credit card□ Paying via credit card □ Paying with deposit invoicing □ Credit Card Details: on safety reasons communicate details only via phone

Please guarantee your order via credit card on the last page. After the event we will send you an invoice. If you don't send credit card details, we will send a deposit invoice that need to be paid prio

#### event.

**Telecommunication** 

Telephone Fax machine Analog-connection ISDN-connection Internet access / LAN Wifi Voucher for 24 hours

#### Electricity

Connection I Connection II Connection II Connection III Additional triple-sockets

Conference technic

Flipchart Flipchart paper Pinboard Pinboard Paper

Project technic

LCD-projector Screen, different sizes PA System Microphone Microphone DVD / Blue Ray player Notebook for Powerpoint presentation LED / LCD screen incl. wheeled stand LED / LCD screen incl. wheeled stand LED / LCD screen incl. table stand LED / LCD screen incl. table stand

with analog charge, ISDN-compalible with analog charge

2 MB up to 155mB

230 V / 16 A / 1,6 kW 230 V / 16 A / 3,0 kW 400 V/ 16 A / 10 kW CEE on request only 400 V / 32 A / 22 kW CEE on request only

Incl the power and VAT

incl. 10 sheets of paper and marker-set 10 sheets without paper brown

2500 - 5000 Ansilumen on request for the booth wireless wired incl. Office Package 50' 40" 32'

24'



#### E-Mail: nheyde.ber@maritim.de

Stauffenbergstrasse 26, 10785 Berlin

Phone: +49 (0) 30 2065 - 1427

Contact: Nicola Heyde

#### Prices

38,00 € each processor/ day 48,00 € each processor/ day 27,00 € each processor/ day 27,00 € each processor/ day 50,00 € each processor/ day 5,50€ each voucher / day



100,00 € each processor 135.00 € each processor 163.00 € each processor 217.00 € each processor 10.00 € incl. VAT per day

25,00 € each / day 10,00 € per 10 sheets 25,00 € each / day 5,00 € per piece

260,00 - 480,00 € from 70,00 € p 150,00 per da 98,00 € each / 33.00 € each / 50.00 € each 155.00 € each / 500.00 € each 320.00 € each 180,00 € each 110,00 € each

each / day	
ber day	
ay	
day	
day	
n / day	
/ day	
n / day	
n / day	
n / day	
n/dav	I

All prices are incl. VAT.

Constitutive are the generally business conditions of the MARITIM hotelcompany.

We will send an invoice to the address above after the event ends.

city, date

city, date

signature

confirmation MARITIM Hotel Berlin

## CREDIT CARD AUTHORIZATION FORM AS GUARANTEE

Herewith, I guarantee the booking (No. \_\_\_\_\_) at the Maritim Hotel Berlin with my credit card account as follows.

Due to security reasons, please send us only the first digits of your credit card. We will retrieve the last four numbers by phone.

Type of Card:	VISA	
	MASTERCARD	
	AMEX	
	OTHER	
Credit Card N	umber: xxxx	
Expiration Dat	e:	
With this cred	it card I guarantee for the following servic	ces:
□ Room	□ Banquet	Extras
Please send u	is the final invoice to the following addres	s:
Name:		
Company:		
Address:		
Fax:		
Date:	Cardholders's Signature:	

Zur Anlieferung	Ihrer Pakete
<b>Delivery Label TO V</b>	enue

PA	KET	– E'	τικε	TT

	An / To :	Zur Händen / FAO:	Hotel Berlin
	Maritim Hotel Berlin Stauffenbergstrasse 26 10785 Berlin Germany		
	Veranstaltungsname Eventname	Ihre Telefonnummer / Your	Mobile Number
×	ESMO Breast Cancer 2019 - 2-4 May		
	ggf. Stand-Nr./ Booth number	Ihr Firmenname / Your Comp	any Name
	nur bei Ausstellungen/Messen/ for exhibitions Paketservice bestellt (Bestellung via Ausstellerforr		
-	Bitte komplett ausfüllen und gut sichtbar auf das Please complete and securely attac		u stellen.
	• Abholung durch Spediteur / very Label FROM Venue		
A	<b>Nn</b> / To :		

Zu Händen / Contact:	

**Firmenname** / Company Name:

· · ·				
Adresse / Address:				
Land / Country:				
Telefonnummer / Your Mobile Numbe	er:			
Paketnummer / Package No	Of	Kurier / Courier		
				ARITIM Hotel Berlin
Pitto komplett quofüllen und qui	t aighthar auf	daa Bakat klahan jum aina	Abbolung olohor zu stellen	

Bitte komplett ausfüllen und gut sichtbar auf das Paket kleben, um eine Abholung sicher zu stellen. Please complete and securely attach to your packages to be collected.

Annual Congress



## **Satellite material** (to be placed in Rom 2 hall)

Company name:

Satellite Slot N° and date:

Content:

Quantity:

Delivery between April 29<sup>th</sup> and April 30<sup>th</sup>

**DELIVERY ADDRESS:** 

## **Maritim hotel Berlin**

Stauffenbergstrasse 26 10785 Berlin Germany

Annual Congress



## **Booth material** (no furniture or fragile device)

Company name:

Booth number:

Content:

Quantity:

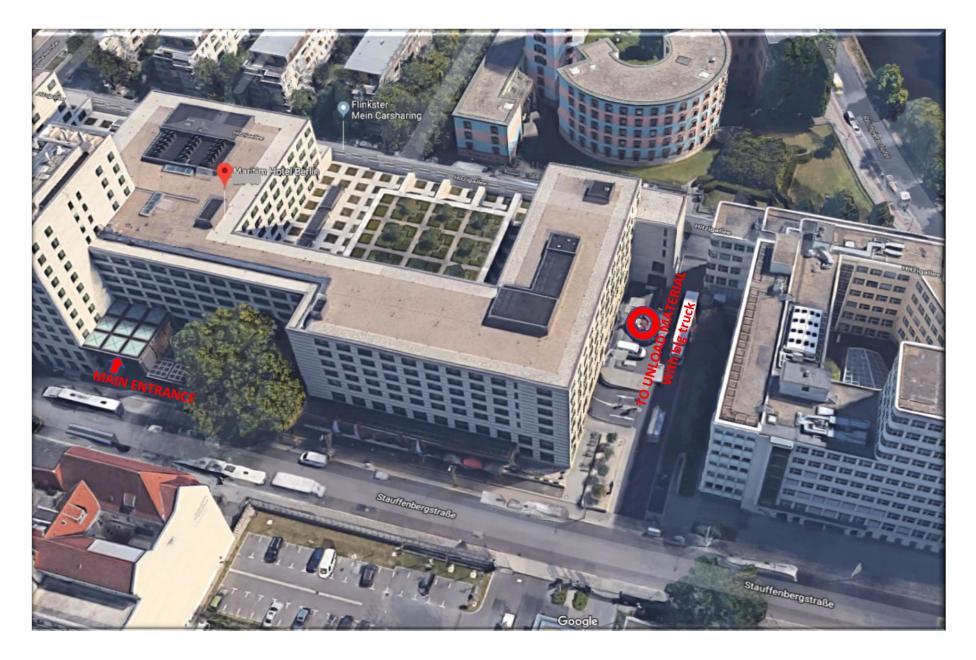
Delivery between April 29<sup>th</sup> and April 30<sup>th</sup>

**DELIVERY ADDRESS:** 

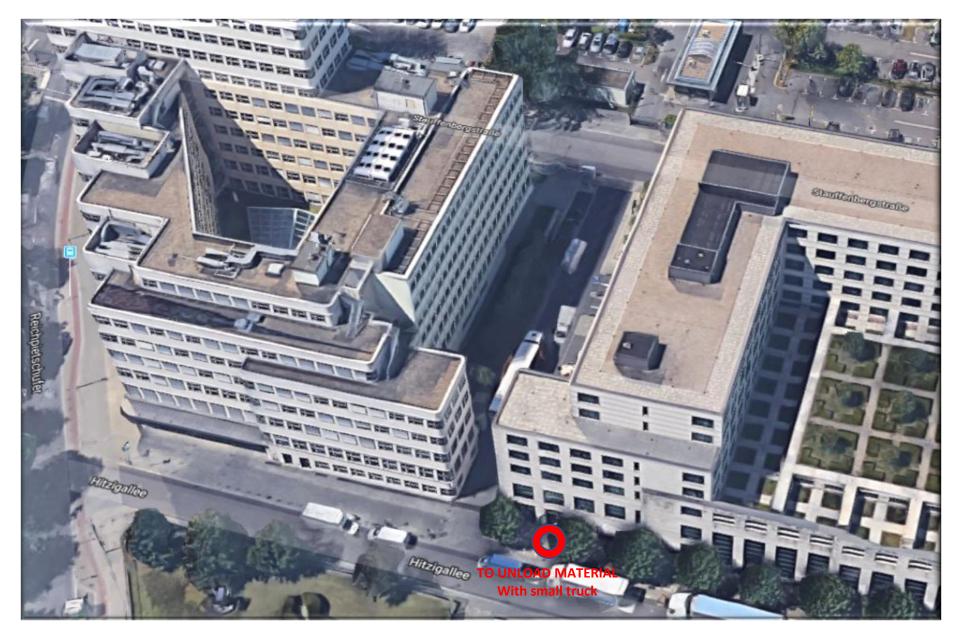
## **Maritim hotel Berlin**

Stauffenbergstrasse 26 10785 Berlin Germany

## To unload booth structure with big truck



To unload booth structure with small truck



Maritim Hotel, Berlin 02-04 May 2019

N 4

## ORDER FORM BOOTH CONSTRUCTION

Orders have to be placed by April 09th 2019. Late orders will be accepted with a 15% surcharge on below mentioned prices.

STAND #

EXHIBITOR:

expofair	compar	ıy												
wir machen's einfach! expofair GmbH, Berlin	adress													
Bessemerstraße 38-42 12103 Berlin	phone /	fax												
Tel. +49 30 684086-0 Fax +49 30 684086-19	email	email contact person												
info@expofair-berlin.de www.expofair-berlin.de	on-site mobile	vith												
<ul> <li>Booth construction basic price</li> <li>Basic price includes the following</li> <li>Fairwall system incl. bracing</li> <li>each 3m<sup>2</sup> fairwall construction one spotlight</li> </ul> Fascia	52,00 € x		tro		€									
Fascia	18,00 € X	running me	etre	=	ŧ									
Fascia lettering	4,00 € x	sinns		=	£									
	,				€									
Foot Helvetica semibold black, can beight may 15cm; spaces are al														
Font Helvetica semibold black, cap height max. 15cm; spaces are al														
Font Helvetica semibold black, cap height max. 15cm; spaces are al Additional services														
		quantity		total price										

name	price (€)	quantity	total price
Fairwall h=2,5m per metre	42,00		
Cabin-door	95,00		
spotlight	25,00		
Digital prints on fascia per running metre	27,00		

= .....€

#### Additional requests

= .....€

Total net .....€

All prices are net and are liable to value added tax (VAT). Please pay attention to our general terms and conditions on the last page.

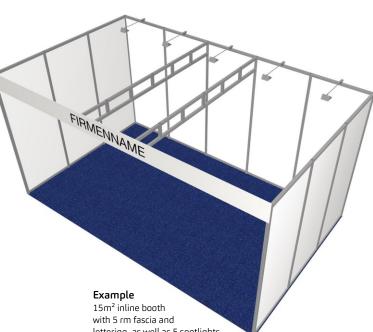
Maritim Hotel, Berlin 02-04 May 2019

## ORDER FORM BOOTH CONSTRUCTION

Orders have to be placed by **April 09th 2019**. Late orders will be accepted with a 15% surcharge on below mentioned prices.

EXHIBITOR:

STAND #



www.expofair-berlin.de

### Space for a sketch of your booth

	 	 		 	 								 		 			-
 	 	 	 	 	 					 		_	 	 	 			-
	 	 	 	 	 					 	 		 	 	 	 		_
		 		 									 					_
	 	 	 	 	 							_	 	 	 			
			 					<u> </u>					 	 		 		



expofair GmbH, Berlin Bessemerstraße 38-42

Tel. +49 30 684086-0 Fax +49 30 684086-19 info@expofair-berlin.de

12103 Berlin

Maritim Hotel, Berlin 02-04 May 2019

## ORDER FORM FLOORING

Orders have to be placed by **April 09th 2019**. Late orders will be accepted with a 15% surcharge on below mentioned prices.

STAND #

EXHIBITOR:



**expofair GmbH, Berlin** Bessemerstraße 38-42 12103 Berlin

Tel. +49 30 684086-0 Fax +49 30 684086-19

info@expofair-berlin.de www.expofair-berlin.de

#### MALTE (Carpeting rep quality)

company	
adress	
phone / fax	
email	
contact person on-site with mobile number	

colour	size	amount (m²)	price per m² (€)	total price
grey	m xm		9,50	
black	m xm		9,50	
blue	m xm		9,50	
green	m xm		9,50	
red	m xm		9,50	

#### COMFORT (Carpeting velours quality)

colour	size	amount (m²)	price per m² (€)	total price
grey	m xm		11,00	
black	m xm		11,00	
blue	m xm		11,00	
green	m xm		11,00	
red	m xm		11,00	

## Total net €

All prices are net and are liable to value added tax (VAT).

Please pay attention to our general terms and conditions on the last page.

Maritim Hotel, Berlin 02-04 May 2019

## ORDER FORM FURNITURE

Orders have to be placed by **April 09th 2019**. Late orders will be accepted with a 15% surcharge on below mentioned prices.

STAND #

EXHIBITOR:

company				
adress				
phone / fax				
email				
contact person on-site with mobile number				
	adress phone / fax email contact person on-site with	adress phone / fax email contact person on-site with	adress phone / fax email contact person on-site with	adress phone / fax email contact person on-site with

SKU	name	price (€)	quantity
10130	Shell chair cushioned	4,70	
10261	Chair Flou, anthracite	6,80	
12680	Chair Kuadra, chrome/white	11,70	
12030	Chair Balloon chrome/beech	10,20	
12112	Chair Kalea black/white	16,90	
12113	Chair Kalea red/white	16,90	
12070	Chair Vanilla, white	35,90	
15000	Club armchair black	59,30	
15100	Club armchair white	68,00	
15016	Armchair Qubo black	89,60	
15015	Armchair Qubo white	89,60	
15604	Conference armchair white	27,80	
16100	Bar stool Z black	11,60	
16101	Bar stool Z white	12,90	
16680	Bar stool Kuadra chrome/white	12,90	
16022	Bar stool LEM white	49,30	
21001	Meeting table white 80x80	19,20	
21002	Meeting table black 80x80	22,30	
21021	Meeting table white 120x80	20,40	
21022	Meeting table black 120x80	24,20	
21040	Meeting table white 160x80	27,30	
21042	Meeting table black 160x80	31,30	
22104	Bistro table chrome/beech Ø 70	26,60	
26000	Bistro table chrome/white Ø 70	20,40	
26010	Bistro table chrome/black Ø 70	22,50	
26120	Bistro table stainless steel/white 70x70	48,10	
26125	Bistro table stainless steel/black 70x70	48,10	
29010	High table white, foldable Ø 70	17,70	
29080	High table chrome/white Ø 70	34,00	
29090	High table chrome/black Ø 70	37,70	
29120	High table stainless steel/white 70x70	58,40	
29125	High table stainless steel/black 70x70	58,40	
21081	Coffee table chrome/white 80x80x40	19,20	

SKU	name	price (€)	quantity
27050	Coffee table chrome/glass Ø 70	53,10	
30001	Wardrobe rack chrome, big	27,30	
30002	Coat hanger PVC	0,30	
30110	Wardrobe stand chrome	16,30	
50018	Sideboard black/aluminium 80x40x72	69,20	
50020	Sideboard white/aluminium 80x40x72	69,20	
50206	Filing shelf white 80x28x106	30,90	
50207	Filing shelf black 77x40x110	30,90	
50211	Filing shelf black 77x38x200	38,10	
50212	Filing shelf white 77x38x200	38,10	
50111	Table glass cabinet white/aluminium/glass	166,20	
50121a	High showcase 100x50x200 lit-up	293,00	
42295	Counter white/aluminium	69,20	
42305	Counter white/aluminium with composition	83,70	
42451	Counter Magic aluminium/beech	128,60	
50631	Computer high desk aluminium/beech	153,20	
50810	Brochure stand birch	112,50	
50811	Brochure stand white	112,50	
50812	Brochure stand black	112,50	
50825	Brochure stand Easy	63,60	
50822	Brochure stand "PZ 6"	77,90	
60300	Fridge approx. 120 l	64,00	
60310	Drink fridge with glass door, approx. 340 l	125,60	
65000	Wastepaper bin PVC/grey	4,80	

For more information please check our website on expofair-berlin.de

Total net	E
-----------	---

All prices are net and are liable to value added tax (VAT). Please pay attention to our general terms and conditions on the last page.



**expofair GmbH, Berlin** Bessemerstraße 38-42 12103 Berlin

Tel. +49 30 684086-0 Fax +49 30 684086-19

info@expofair-berlin.de www.expofair-berlin.de

Maritim Hotel, Berlin 02-04 May 2019



Tel. +49 30 684086-0 info@expofair-berlin.de www.expofair-berlin.de



Art. 12030 Chair Balloon beech 10,20 €



Art. 15000/15100 Club armchair black or white 59,30  $\in$  / 68,00  $\in$ 



Art. 16022 Bar stool LEM white 49,30 €



Art. 22104 Bistro table chrome/beech 26,60 €



Art. 10130 Shell chair cushioned 4,70 €



Art. 12112/12113 Chair Kalea wh/bl or wh/red 16,90 €



Art. 15015/15016 Armchair Qubo white or black 89,60 €



Art. 21001/21002 Meeting table white or black 80x80 19,20 € / 22,30 €



Art. 26000/26010 Bistro table chrome/wh or bl 20,40  $\in$  / 22,50  $\in$ 



Art. 10261 Chair Flou anthracite 6,80 €



Art. 12070 Chair Vanilla 35,90 €



Art. 16100/16101 Bar stool Z black or white 11,60 € / 12,90 €



Art. 21021/21022 Meeting table white or black 120x80 20,40 € / 24,20 €



Art. 26120/26125 Bistro table stainless steel wh/bl 48,10 €



Art. 12680 Chair Kuadra 11,70 €



Art. 15604 Conference armchair 27,80 €



Art. 16680 Bar stool Kuadra white 12,90 €



Art. 21040/21042 Meeting table white or black 160x80 27,30 € / 31,30 €



Art. 21081 Coffee table chrome/white 19,20 €

## VIEW FURNITURE

Maritim Hotel, Berlin 02-04 May 2019



Tel. +49 30 684086-0 info@expofair-berlin.de www.expofair-berlin.de



Art. 29120/29125 High table stainless steel w or b 58,40 €



Art. 50206/50207 Filing shelf wh or bl, H 110 30,90 €



Art. 42295 Counter 69,20 €



Art. 50810/-11/-12 Brochure stand birch, white or black 112,50 €



Art. 27050 Coffee table chrome/glass 53,10 €



Art. 30001 Wardrobe rack chrome 27,30 €



Art. 50211/50212 Filing shelf wh or bl, H 200 38,10 €



Art. 42305 Counter with composition 83,70 €



Art. 50825 Brochure stand Easy 63,60 €



Art. 29010 High table white, foldable 17,70 €



Art. 30110 Wardrobe stand chrome 16,30 €



Art. 50111 Table glass cabinet 166,20 €



Art. 42451 Counter Magic 128,60 €



Art. 50822 Brochure stand "PZ 6" 77,90 €



Art. 29080/29090 High table chrome/wh or bl 34,00 € / 37,70 €



Art. 50020/50018 Sideboard white or black 69,20  $\in$ 



Art. 50121a High showcase H 200 lit-up 293,00 €



Art. 50631 Computer high desk 153,20 €



Art. 60310 Drink fridge with glass door 125,60 €



Maritim Hotel, Berlin 02-04 May 2019

# GENERAL TERMS

#### 1. Closing a contract

Our offers are subject to change and are valid only after verbal or written confirmation that they have been accepted by us. In all cases in which punctual delivery is prevented through no fault of our own, we are relieved of the obligation to deliver.

#### 2. Rental equipment

Rental items are provided only for the stated purpose and period of time. Subletting is not permitted. Extending the rental duration requires approval from the lessor. The renter shall inspect the item immediately and report any flaws which do not correspond to the condition stated by the lessor at the time of rental. Failure to report such flows shall constitute confirmation that the item is free of defects. The same applies to the lessor upon return of the item.

#### 3. Prices

The price of the rental item is calculated according to the duration of the rental period. All prices are net and do not include VAT. The rental fee is payable in full no later than the day the item is delivered. If the renter is more than one month in arrears, the renter shall be charged a default interest rate equal to the discount rate of the Deutsche Bundesbank plus 4 basis points. Cheques, bills, and related means of payment will be accepted as fulfillment of payment. Any costs for collection, discount fees, and reversal debits incurred shall be borne by the debtor. The lessor reserves the right to refuse delivery in the event of default of payment, or to retrieve previously delivered rental items before the end of the rental period.

#### 4. Liability

For lost rental items, the renter is liable in the amount of its replacement value; for damage to the leased objects he or she is liable in the amount of the cost of repairs, provided this does not exceed the replacement value. The lessor's right to claim further damages remains unaffected. The renter is obligated to insure the rental property against theft and vandalism. This insurance is also possible at the cost of the lessor for trade fairs. The renter's liability begins with the delivery of the rental item and ends once it has been picked up. The renter is responsible for the rental item until it is transferred back to the lessor. At trade fairs this provision applies for up to 48 hours after close of the fair, or by arrangement.

#### 5. Cancellation

Orders may be cancelled up to 14 calendar days before the agreed delivery date. If they are cancelled at any time thereafter, the full rental fee may be charged. However, if the item can be rented to a third party, only the costs incurred to this date will be charged.

#### 6. Guarantee

Any liability on the part of the lessor for property damage or personal injury in connection with the rental use is limited to intent and gross negligence. The lessor provides inspected and approved, but second-hand, furniture. In spite of the utmost care, it is possible that damages will occur during transport. The lessor is obligated to provide a replacement in the event of valid complaints. The renter must report faults by 4.30pm on the day prior to the beginning of the event, otherwise claims for a replacement or compensation cannot be acknowledged. Changes to the specified dimensions, shapes and colours are reserved.

7. Additional rental conditions apply for the rental of tents and crockery.

#### Place of jurisdiction is Berlin, Germany.



expofair GmbH, Berlin Bessemerstraße 38-42 12103 Berlin

Tel. +49 30 684086-0 Fax +49 30 684086-19 info@expofair-berlin.de www.expofair-berlin.de



## LEAD RETRIEVAL SYSTEM

The CTI Meeting Technology Lead System is a state-of-the-art, fast and easy system for companies/societies to record contact information. The Lead technology runs with an app and uses a high quality bar code scanner attached to an iOS mobile device (iPod touch).

## Lead Retrieval System

Rent pre-installed iPod touch devices equipped with the barcode scanner. The companies/societies configuration and product information is preloaded upon collection onsite.

By simply scanning a visitor's badge with the iOS device, the contact is entered into the companies/societies visitor database, including relevant product information and added comments. The data is synchronized with the server and can be exported as an excel file through an online platform.

## New Lead Retrieval Features

- Configure products and services before the congress through an online portal.
- Connect the barcode scanners via the dock connector to an iOS device and take advantage of the fast and advanced scanning experience.
- Immediate access to visitors contact information (name, address and profile information) by scanning their badge with an iPod touch.
- See visitors contact information on the device right after scanning the badge.
- Complete missing contact information on the spot, take notes and automate follow-up activities.
- Quick scan mode for scanning delegates at industry and satellite symposia.
- No Wifi needed for the actual scanning process onsite.
- If Wifi is available, data is synchronized continuously.
- Download all data into an Excel file.



#### CTI MEETING TECHNOLOGY GmbH

Nussdorferstr. 20/22, 1090 Vienna, Austria FN 249 975k HG Wien UID ATU58040266 t +43 1 319 69 99-0 email vienna@ctimeetingtech.com



## Benefits for companies/societies

- User-friendly, light and easy.
- The scanners connected to an iOS device allow companies/societies to be mobile within their reception areas.
- Web-based interface to set up products and services with control panel to access visitors data.
- On- or off-line scanning is possible.
- Scanned data is synched to the server on scheduled intervals.
- Data is available as soon as the synchronization is finished.

### Scan Options

- 1. **Scan and add details (Booth system)** the visitor is effortlessly saved into your individual database. Additionally, data, comments, products and interests can be added.
- Symposia scan (Symposium system) the visitor is effortlessly saved into your individual database, but the rental period is limited. Used for special occasions like company satellite or raffle.



## Costs

- The following standard prices are available for exhibitors:
  - € 475,00 net per iPod touch including scanner
  - € 399,00 net per iPod touch including scanner for symposia scans (maximum rental period of 3 hours, including staff)
- These costs are per rented device including the required software systems, staff (symposium scanning only) and an unlimited number of scans / amount of prepared individual data.
- Post-deadline (usually 4 weeks before event) orders are charged an extra € 100 net.

CTI MEETING TECHNOLOGY GmbH

Nussdorferstr. 20/22, 1090 Vienna, Austria FN 249 975k HG Wien UID ATU58040266 t +43 1 319 69 99-0 email vienna@ctimeetingtech.com www.ctimeetingtech.com



- All billing is carried out in advance by CTI Meeting Technology. Payment can be made with Visa, MasterCard & Amex credit cards, or by bank wire transfer.
- Lead systems are rented according to CTI Meeting Technology General Terms & Conditions.
- The cost of lost, damaged or not completely returned hardware will be charged with € 550,00 per scanner, € 550,00 per iPod, € 50,00 per charging cable and € 50,00 per plug.

## Additional Information

Congress badges will be equipped with a bar code (contains the ID only) to collect data. This will allow companies/societies attending the congress to bring and use their own devices.

## • Cost/ Webservice (external devices)

The following standard prices are available:

- 。 € 750,00 net for Webservice Set Up + € 1,25 per set of data before April 5th, 2019
- € 950,00 net for Webservice Set Up + € 1,55 per set of data after April 5th, 2019

## Administrative Procedure

### 1. Order

Please order the required number of iPods as soon as possible, in order to guarantee the availability as well as the early-bird rate prior to the deadline (April 5, 2019).

## 2. Order confirmation

After receipt of your order, we will confirm the receipt, invoice and charge the amount due.

## 3. **Configuration of products and services**

Set up of products and services before the exhibition through an online portal. Log In details will be sent two weeks prior to the conference.

## 4. Lead capture

Pick up your iPod including scanner onsite at the lead service desk. Our staff will be available to answer your questions during the opening hours of the event. Scanned data is synchronized to the server automatically on scheduled intervals.

### 5. Data provision

After synchronization with the database you can access, check, print or download your collected data from the online database. You may add relevant information during sales



conversations, since not all delegates will provide their complete contact information during the registration process.

## Terms and Conditions

- **GDPR:** Using this service will imply processing of personal data, e.g. when scanning the visitor badges. Note, that any processing of personal data must be in line with GDPR and other applicable data protection laws. By using our service you acknowledge your role as data controller. You are therefore responsible for, and must be able to demonstrate compliance with, the principles relating to processing of personal data (which includes having a legal ground for processing). Please note, that visitors can object being scanned without negative consequence. They must still be granted access to the conference. ESMO Event Terms and Condition will be available on the ESMO Website shortly for your quick reference.
- **Data:** Download of the data via the online database (print out of the list or download of an MS-Excel file). Since not all delegates will provide the registration department with the complete contact information, we cannot guarantee the accuracy of the data.
- **Services included:** Quotes are per scanning device, software and an unlimited number of scans.
- **Scanning:** Scanning is only allowed on the booth unless agreed by the organizer.
- **Invoicing:** Invoices for the total purchase amount are sent out after receipt of order. Payment can be made via Visa, MasterCard and Amex credit cards or via bank transfer.
- VAT: Quotations excl. 20% Austrian VAT
- **Payment term:** Invoices must be settled within two weeks after receipt, net without any obligations to CTI Meeting Technology. Devices cannot be handed out onsite unless CTI Meeting Technology received full payment.
- **Order deadline:** After the ordering deadline, CTI Meeting Technology does not accept orders automatically but will confirm acceptance separately. For orders after the deadline, a surcharge is applicable.
- **Cancellation:** All orders cancelled prior to 30 days of the conference will incur a € 100,00 cancellation fee. Orders cancelled within 30 days of the conference will not be refunded.
- **General Terms and Conditions:** This business is covered by the General Terms and Conditions of the CTI Meeting Technology GmbH.

CTI MEETING TECHNOLOGY GmbH





## LEAD RETRIEVAL SYSTEMS

### **ORDER FORM**

Company / Booth			
Contact person			
Email			
Bill To - Address			
Mobile (Onsite Contact)			
VAT (UID) Number			

### **SCANNERS**

	Orders before April 5 <sup>th</sup>	Orders after April 5 <sup>th</sup>	Units total	€ Total
iOS booth system	€ 475,00 net	€ 620,00 net		
iOS symposium system incl. staff *	€ 399,00 net	€ 499,00 net		
Special Offer **	€ 1.099,00 net	€ 1.350,00 net		

\* iOS symposium system incl. staff (max. 3 hours rental period)

\*\* Special offer: 1 iOS booth system + 2 symposia systems incl. scan staff

#### **WEBSERVICE**

	Orders before April 5 <sup>th</sup>	Orders after April 5 <sup>th</sup>	Units total	€Total
Webservice (with your own device)	€ 750,00/ € 1,25 net*	€ 950,00/ € 1,55 net*		

\* per scanned lead



### **SCAN OPTION**

Symposia system: Please inform us about the session number(s) of your symposium and units per symposium.

Date	Time	Session n°		Room	Units/ symposium
PAYMENT					
Credit Card:		ASTER CARD E	] AMEX		
Number			Exp. Date		
Name			Code*		

\*For Visa, MasterCard the card code is the last 3 digit number located on the back of your card on or above your signature line. For an American Express card, it is the 4 digits on the FRONT above the end of your card number.

#### Bank Transfer:

IBAN: AT 4432 000 000 08111304 / Swift: RLNWATWW

#### **GDPR**

Using this service will imply processing of personal data, e.g. when scanning the visitor badges. Note, that any processing of personal data must be in line with GDPR and other applicable data protection laws. By using our service you acknowledge your role as data controller. You are therefore responsible for, and must be able to demonstrate compliance with, the principles relating to processing of personal data (which includes having a legal ground for processing). Please note, that visitors can object being scanned without negative consequence. They must still be granted access to the conference. For more information about this, please visit the ESMO Event Terms and Condition.

I acknowledge that scanning and the subsequent processing of personal data must be in line with GDPR and other applicable data protection laws. I acknowledge my role as data controller and are therefore responsible for, and be able to demonstrate compliance with, the principles relating to processing of personal data.

Herewith, I confirm the order of the mentioned number of scanners and accept the General Terms and Conditions incl. cancellation regulations:

Signature

Date of Signature

Please return the signed form to: +43 1 319 69 99 33 or esmo@ctimeetingtech.com.

CTI MEETING TECHNOLOGY GmbH

Nussdorferstr. 20/22, 1090 Vienna, Austria FN 249 975k HG Wien UID ATU58040266 t +431319 69 99-0 email vienna@ctimeetingtech.com www.ctimeetingtech.com